

AUGUST

SAT	2	6	16	23	30	
FRI	1	ω	Deadline to place 15 initial order for September 3rd pick up	22	29	
THU		7	14	21	28	
WED		· Θ	13	20	27	
TUE		ιΩ	12 Popcorn Kickoff	19	26	
Z Ο Σ		4	וו	18	25	
NUS		М	OL	71	24	31

SEPTEMBER

N O S	Ζ 0 Σ	TUE	WED	O H L	н - ж	SAT
		2	23	4	Ŋ	9
				IOWA FOOTBALL FRENZY CHALLENGE	NZY CHALLENGE	
			Sort 12:00-3:00 Pick Up 3:00-5:00		Warehouse Hours 8:30-4:00	
7	ω	6	10	П	12	13
		IOWA FOOTBALL F	FBALL FRENZY CHALLENGE			
all.	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	
14	31	91	71	18	61	20
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	
21	22	23	24	25	26	27
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	LOCO FOR COCOA
28	Mid Sale Invoice 29	30				
	LOCO FOR COCOA CONTEST	TEST				
	Warehouse Hours 8:30-4:00					

OCTOBER

2025

N O S	Ζ 0 Σ	TUE	WED	O H L	F R L	SAT
			г	2	м	4
			_	LOCO FOR COCOA CONTEST	TEST	
					Warehouse Hours 8:30-4:00	
ιΩ	50% Due to Council Trades Begin	7	∞	6	OL	E
		CRAZY COMBO CLASH	_			
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	
12	13	7	15	91	71	18
		MOUNTAIN MUNCH MADNESS	AADNESS			
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	
19	20	12	22	23	24	25
	3	CORPORATE ORDER EXT	ER EXTRAVAGANZA			
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	
26	Final Order due before NOON for pick up on 10/31	28	29	30	Last Regular Order Pick Up	
	-	MICROWAVE MAYHEM	НЕМ			
	Warehouse Hours 8:30-4:00		Warehouse Hours 8:30-6:00		Warehouse Hours 8:30-4:00	

NOVEMBER

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SAT	ω		15	22	29	ER
FRI	7		7	Final Truck 21	28	UNIT CHALLENGE FORMS AND ACHIEVER
THU	9	ITEST	13	20	27	GE FORMS AND DECEMBER 1ST
WED	S	WAREHOUSE BLOWOUT CONTEST	Final Payment Due 12 by 4:00 PM	91	26	DERS, UNIT CHALLEN GOOGLE FORM DUE:
TUE	4	WARE	F	18	25	PRIZE ORDERS, UN GOOGLE
Ζ 0 Σ	3		Sale Ends Take Order Ends - Midnight	71	24	PRIZE
S U N	2		o o	91	23	30

IOWA FOOTBALL FRENZY POPCORNTIN CHALLENGE

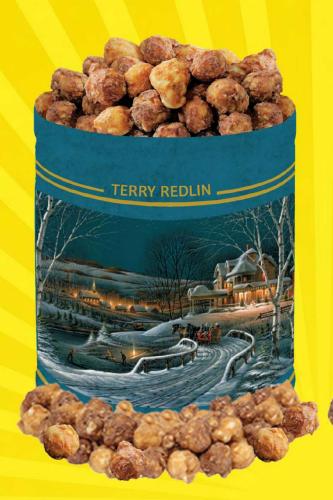


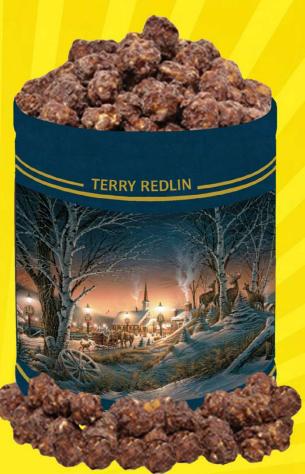
Challenge runs for cans sold between 9/3-9/12

Submit your top sellers of each flavor by Friday 9/12 at noon to be entered into a contest for a \$10 Scout Shop Gift Card.

3 winners - The top seller per flavor.

Send totals and photos to your Warehouse Popcorn Team





Loco for Cocoa 9/27 - 10/3

Submit your top sellers of Sea Salt Splash and Peanut Butter Cup by Friday 10/3 at noon to be entered into a contest for a \$10 Scout Shop Gift Card.

2 winners - The top seller per flavor.

Send totals and photos to your Warehouse Popcorn Team: hawkeyepopcorn172@gmail.com



Crazy Combo Clash 10/4-10/10

Submit your top sellers for Classic Trios, Cheese Lovers, and Chocolate Lovers by Friday 10/10 at noon to be entered into a contest for a \$10 Scout Shop Gift Card.

3 winners - The top seller per flavor.

Send totals and photos to your Warehouse Popcorn Team:

hawkeyepopcom172@gmail.com



Mountain Munch Madness

10/11 - 10/17

Submit your top sellers for our new flavor Mountain Munch by Friday 10/17 at noon to be entered into a contest for a \$20 Scout Shop Gift Card.

1 winner will be selected.

Send totals and photos to your Warehouse Popcorn Team: hawkeyepopcorm172@gmail.com



All the Thanks Corporate Order Extravaganza 10/18 - 10/24

Submit your Scouts' corporate order forms
by 10/24 at noon to be
entered into a drawing for a
\$40 Scout Shop Gift Card.
1 winner will be picked at random.
(15-can minimum required for corporate orders)

Send forms to your Warehouse Popcorn Team:

hawkeyepopcom 72@gmail.com



Microwave Mayhem

10/25 - 10/31

Submit your Top Sellers for each of our Microwave Flavors by Friday 10/31 at noon to be entered into a contest for a \$10 Scout Shop Gift Card.

3 winners - 1 per flavor.

Send totals and photos to your Warehouse Popcorn Team: hawkeyepopcorn172@gmail.com

Online Challenge

Let's end the season with a big online sales push!
Get those Scout online codes out to all your
friends and family!





2 - \$25 Scout Shop gift card PRIZES AWARDED

1 individual and 1 unit gift card
FOR HIGHEST DOLLARS SOLD ONLINE FOR THE SALES SEASON

Winners will be announced Monday, November 10th by 4:00 PM.



Scout Sale Goal Worksheet

Can you think of 10 people that would support your Scouting adventures with the purchase of popcorn?

Uncles
Aunts
Neighbors

Grandpas
Grandmas
Church Members

Teachers/Coaches
Family Friends
Baby Sitters

Storefront
Online
Corporate Sales

Make a plan to reach your goal. Think about where and when you will sell and who you will approach.

 1.
 6

 2.
 7.

 3.
 8.

 4.
 9.

 5.
 10.





FILL YOUR FORM

Help pay for your scouting programs!





You can fill your sales order form in as little as one week! Follow these steps to get your season off to a amazing start!

WEEKEND

BLITZ DAY

Challenge your friends to see who can sell the most in a 3 hours!

DID YOU KNOW?



Less than 20% of households have been asked to support Scouting.



SELL TO RELATIVES

Don't forget about your aunts, uncles & grandparents



Scouts have reported selling as much as \$300 in 1 hour!



Most people when asked will support scouting through popcorn sales

THURSDAY

SELL TO COWORKERS

Take your order form to your parent's place of work.



SELL TO YOUR NEIGHBORS

Now, visit your neighbors to the left, right and across the street.

MONDAY

SELL TO MOM & DAD

The first day, get an order from your Mom & Dad.
Good start!



Don't forget to share your online selling page with friends and family via email and social media!



Visit our website for more information and tools

www.hawkeyebsa.org/popcom/



What a better way to start a dialoug with a potential customer than with a good joke.

Why aren't there many jokes about popcorn?

Because they are corny.

What do you call a bad popcorn joke? Corny.

What did the baby corn say to momma corn?
Where is Pop corn?

Did you hear about the popcorn that joined the army? They made him a kernel.

What did the popcorn say to the jack in the box? POP goes the weasel.

Why didn't the kernel leave the popper? He was cornfused.

Guess what? What? It's time for a popped quiz.

How does a popcorn dance? It body POPS!

What is a popcorn's favorite type of music? POP.

What do you call a popcorn's favorite flower? Poppies.

Who orders everyone in the popcorn place around? The kernel.