

Welcome to the
2026 Popcorn and Membership
Kick Off

PECATONICA RIVER POPCORN



A Scouting Tradition for over 35 years.....



**2026
KICKOFF**

Council Popcorn Team

- Jamie Hromi



- Amanda Speidel





Unit and Council Impact

SCOUTING VALUES

Scouts learn to earn their own way

Scouts learn responsibility

Scouts learn perseverance

Salesmanship

Communication

Self Confidence

Enhance Scouting programs

Provide needed equipment

Reduce program costs

YOUR FAVORITE POPCORN and MORE!



CHOCOLATE LOVERS

Our Chocolate Lovers tin features 5 sweet treats that you can't resist! *Mountain Munch, Firecracker Crunch, White Ruby, Peanut Butter Cup, Sea Salt Splash*

Net Wt. 52 oz. \$50



CHEESE LOVERS

Cheese, cheese, and more cheese! A combination that will satisfy any cheese lover's appetite.

Cheddar Cheese, Jalapeño Cheese, Buffalo Ranch, White Cheddar

Net Wt. 13 oz. \$40



CLASSIC TRIO

Everyone's favorite blend of sweet and savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them individually.

Caramel Corn, Cheddar Cheese, Butter

Net Wt. 17 oz. \$30



DOUBLE BUTTER MICROWAVE (28 PACK)

Bring the taste of the theater home with this buttery popcorn snack. Each package is bursting with twice the buttery flavor.

Net Wt. 70 oz. \$30



FREEDOM PRETZELS

These limited edition red-white-and-blue chocolate pretzels are the perfect salty-sweet treat.

Net Wt. 15 oz. \$25



MOUNTAIN MUNCH

Caramel Sea Salt popcorn drizzled in milk and white chocolate.

Net Wt. 14 oz. \$25



SEA SALT SPLASH

Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt. If you have never tried this combination, you don't know what you're missing.

Net Wt. 15 oz. \$25



PEANUT BUTTER CUP

Two classic flavors that taste great together. A melt in your mouth combination of milk chocolate and peanut butter.

Net Wt. 15 oz. \$25



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. \$25



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. \$25



TRAIL MIX

This flavorful treat has peanuts roasted and salted, raisins, M&M's, almonds, and cashews roasted and salted.

Net Wt. 15 oz. \$20



JALAPEÑO CHEESE

The unmistakable zip of jalapeño pepper gives this feisty popcorn flavor its heat. Perfect for those who like their snacks with a little kick.

Net Wt. 5 oz. \$20



CHEDDAR CHEESE

Made with real cheddar cheese. Each freshly popped kernel is a savory blend of cheeses that will keep you coming back for more.

Net Wt. 5 oz. \$20



KETTLE CORN MICROWAVE (15 PACK)

Experience the combination of the sweet, yet salty flavor of Kettle Corn anytime. 0 grams of trans fat.

Net Wt. 37.5 oz. \$20



BUTTER MICROWAVE (15 PACK)

Take advantage of this convenient way to enjoy a freshly popped taste with a rich butter flavor. 0 grams of trans fat.

Net Wt. 37.5 oz. \$20



CINNAMON ROLL

Get your hands on this sweet, buttery blend of cinnamon and sugar!

Net Wt. 7 oz. \$15



YELLOW POPPING CORN

America's healthiest snack food in a re-sealable tub! Pops up tender for that fresh popcorn taste you're craving.

Net Wt. 2 lbs \$15



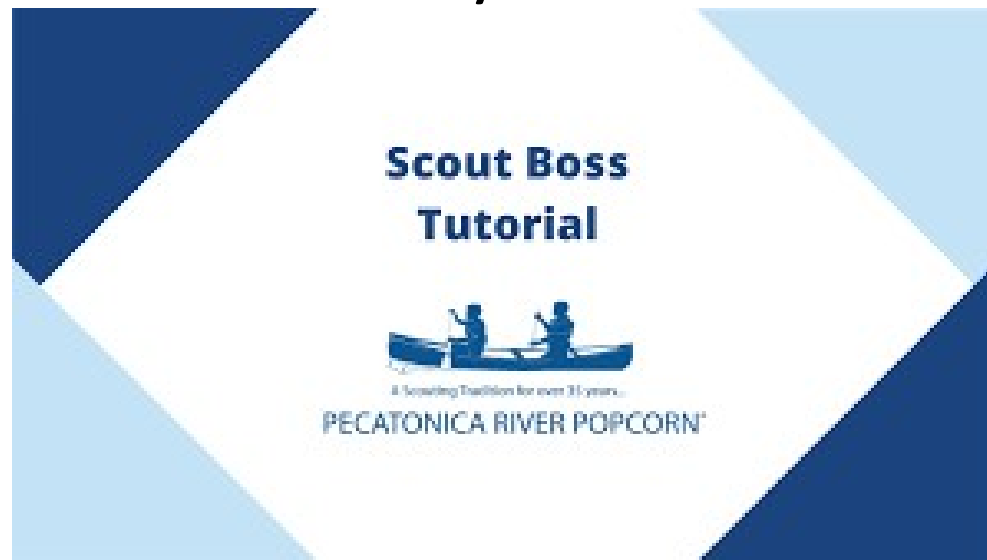
MILITARY DONATION

Send the gift of popcorn to our military men and women, their families, and veterans' organizations. The popcorn will be shipped directly and is not available for local delivery.

\$30/\$50

Scout Boss Profile

Create your profile in Scout Boss
Council Key = 172HAC



Place your initial order by
8/15/2026

Add Order

 Invoices /  Orders /  Add Order

Sale Season

Fall 2025

Order Type*

--Select--



Pick Up Location*

--Select--



Submit

Register your Scouts in Scout Boss

- Register Scouts to enable them to sell online
- Scouts who qualify for Winner Circle will need to have an online seller ID.



OUR LOCAL
SCOUTS
APPRECIATE
YOUR SUPPORT
2025

OVER
70%
GOES BACK TO
SCOUTING

PECATONICA RIVER POPCORN™

SHOP ONLINE!
www.prpopcornstore.com

TRUSTWORTHY DUO \$30
Everyone's favorite blend of sweet & savory, a snack you won't be able to put down. Mix them together for a Chicago style treat, or enjoy them one at a time.
• 10 oz. Classic Caramel Corn
• 4 oz. Cheddar Cheese

LOYAL FAVORITE \$30
Get our delicious Butter gourmet popcorn in a convenient microwave pack.
• 15 Bags of Butter Microwave (0g of trans fat)

FRIENDLY BUNDLE \$35
A new favorite combination you'll be sure to love. Share with your friends!
• 10 oz. Classic Caramel Corn
• 4 oz. Cheddar Cheese
• 9 oz. Honey Roasted Peanuts

KIND AND SPICY COMBO \$35
Crunchy, savory, and spicy - a great way to sample our collection with a kick!
• 4 oz. Jalapeño
• 4 oz. Buffalo Ranch
• 7 oz. Cajun Crunch

COURTEOUS CLUSTER \$40
A perfect selection of sweet, savory, and a touch of salty.
• 10 oz. Classic Caramel Corn
• 4 oz. Cheddar Cheese
• 12 oz. Sea Salt Splash (Caramel popcorn dunked in dark fudge and sprinkled with a splash of sea salt.)

How To Sell



Take Order Flyer – Scout takes door to door to collect orders.

1st Day To Sell

Popcorn Flavors
We have some samples of the popcorn flavors that we are selling. Everyone take 1 to 2 handfuls of each flavor to taste.

Time to Vote...
Our Favorite Flavors:
1. _____
2. _____
3. _____
4. _____
5. _____
When a customer says, "I don't know which one to buy", we can tell them which flavor was our favorite.

What will we do with our popcorn money?
The popcorn sale will pay for the following: _____

Funding Our Fun
Step 1: \$ _____ ÷ Unit Commission % = \$ _____ Unit Goal
Step 2: \$ _____ ÷ Unit Price to Sell = \$ _____ Per Unit Goal

Super Activity
Goal
\$ _____
ALMOST THERE
HALF WAY THERE!
IT'S POPCORN TIME
PECATONICA RIVER POPCORN

Ways To Sell
• Call all of your friends and relatives for sales.
• Reach out to neighbors on your street.
• Contact everyone from last year's sale list.
• Go to mom and dad's work.
• Email neighborhood lists that we can mail to.
• Everyone goes door to door in town.
• Askings is the key to selling. "Just Ask!"
Sample Popcorn Sales Script
Hello! My name is _____.
I'm with _____.
I'm selling popcorn to help your money for our fun.
Help! (Show your parent/leader how to sell).
We have some great gift friendly items too!
If you like popcorn that's ready to go, we have _____.
If you like microwave popcorn, we have _____.
I'll let the customer select your favorite flavor!
• Don't forget about our Military Discount!

For those hard to reach customers:
Sign up to sell online! You will receive a sales ID and an email to forward to friends and family. You get credit towards price for every order!

Orders Due

Incentives
Everyone has a chance to win

Kernel Information

Delivery Date

Do's & Don'ts
• Do sell in groups or with an adult.
• Do thank your customer!
• Don't enter a stranger's home.
• Don't tell other doors.
• Don't carry large amounts of cash.
• Don't leave popcorn unless it's paid for.

Door Hanger — Allows customer to order and support the Scout without any further follow up.

Yard Signs & Banners:
Great for booth sales!



Best Practices Google Scout Sale Tracker Form – Jennifer Hodge-Riggle

My email is jenmarie1971@gmail.com –
please feel free to reach out with any questions

[illegible]

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q
1		Show & Sell	Week 1	Week 2	Week 3	Week 4	Week 5	Week 6	Week 7	Week 8	Week 9	TOTALS	MONEY RECEIVED	STILL OWED			
2	Dates	9/6-9/8	9/9-9/15	9/16-9/22	9/23-9/29	9/30-10/6	10/7-10/13	10/14-10/20	10/21-10/27	10/28-11/3							
3	Order Placed Date	8/26/2024															
4	Booth Total		\$ 3,185.74	\$ 3,455.00	\$420.00	\$1,238.00						\$4,298.74	\$4,298.74				
5	Online Sales		\$ 85.00	\$ 255.00	\$215.00	\$290.00	\$40.00	\$265.00				\$1,150.00	1150				
6	DONATIONS											\$0.00					
7	Alex Harrison			\$ 1,336.00	\$450.00	\$100.00	\$484.00	\$180.00	-\$95.00	\$147.00		\$2,662.00	\$2,662.00	\$0.00			
8	Bridger Breberg			\$ 380.00		\$45.00		\$110.00				\$535.00	\$535.00	\$0.00			
9	Luke Reynolds			\$ 90.00		\$290.00		\$60.00	\$40.00			\$480.00	\$480.00	\$0.00			
10	Facion brothers			\$ 410.00		\$185.00		\$45.00	\$35.00			\$675.00	\$675.00	\$0.00			
11	Lukas Volk			\$ 385.00								\$385.00	\$385.00	\$0.00			
12	Corbin Hrabak			\$ 375.00	\$65.00	\$40.00	\$50.00					\$530.00	\$530.00	\$0.00			
13	Michael Kroll			\$ 510.00			\$80.00	\$60.00	\$20.00		\$20.00	\$690.00	\$690.00	\$0.00			
14	Benjamin Maples			\$ 520.00	\$100.00				\$115.00	\$20.00		\$755.00	\$755.00	\$0.00			
15	Peter Blankenship		\$ 735.00	\$ 600.00	\$30.00	\$20.00						\$1,385.00	\$1,385.00	\$0.00			
16	Huslee Ness		\$ 635.00	\$ 255.00		\$85.00						\$975.00	\$975.00	\$0.00			
17	David Riggie		\$ 505.00	\$ 215.00		\$30.00						\$750.00	\$750.00	\$0.00			
18	Nile Johnson		\$ 370.00									\$370.00	\$370.00	\$0.00			
19	Elliot Klovak					\$195.00				\$145.00		\$340.00	\$340.00	\$0.00			
20	Evan Arjes						\$260.00					\$260.00	\$260.00	\$0.00			
21	Hayden Fiala				\$95.00		\$255.00		\$65.00			\$415.00	\$415.00	\$0.00			
22	Brooks Goetzinger				\$330.00							\$330.00	\$330.00	\$0.00			
23	Gannon Goetzinger				\$425.00	\$125.00						\$550.00	\$550.00	\$0.00			
24	Connor McCloud				\$325.00			\$70.00				\$395.00	\$395.00	\$0.00			
25	Ehler & Ruby Schriener				\$65.00				\$115.00			\$180.00	\$180.00	\$0.00			
26	Aiden Telippe								\$375.00			\$375.00	\$375.00	\$0.00			
27	Cooper Schwendinger							\$190.00	\$110.00			\$300.00	\$300.00	\$0.00			
28	Elliott Snider								\$425.00			\$425.00	\$425.00	\$0.00			
29	Rowan Kohmeier/booth only											\$0.00	\$0.00	\$0.00			
30	Caleb Maples				\$280.00			\$80.00				\$360.00	\$360.00	\$0.00			
31												\$19,570.74	\$19,570.74	\$0.00			
32																	
33	Weekly Total	\$ -	\$ 3,515.74	\$ 5,785.00	\$ 2,800.00	\$ 2,643.00	\$ 1,269.00	\$ 980.00	\$ 1,345.00	\$ 312.00	\$ 20.00						
34	Total Sum Raised		\$ 3,515.74	\$ 10,301.74	\$ 13,101.74	\$ 15,744.74	\$ 16,913.74	\$ 17,893.74	\$ 19,238.74	\$ 19,550.74	\$ 19,570.74						
35																	
36	Monies Rec'd from Scout Families & Booth																
37																	
38	Cash		\$ 1,306.74	\$ 1,408.00								\$ 2,714.74					
39	Check		\$ 880.00	\$ 160.00								\$ 1,040.00					
40	TOTAL MONEY RECEIVED		\$ 2,186.74	\$ 1,568.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
41			\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74	\$ 3,754.74						
42																	
43	Deposits --> Treasurer Date			11/15	9/16/24	9/24	9/30	9/30	10/15	11/1							
44	Cash			1230	\$2,714.95	\$2,918.00	\$1,053.00	\$800.00	\$1,898.00	\$1,305.00							
45	Check				\$1,040.00	\$705.00	\$185.00	\$1,575.00	\$2,165.00	\$732.00							
46	TOTAL				\$1,230.00	\$3,754.95	\$1,623.00	\$1,238.00	\$2,375.00	\$4,063.00	\$2,037.00	\$18,320.95					
47	Debt to Council (Owe)						\$ 5,206.05										
48																	
49	2023 Pack Goal			TOTALS FROM COUNCIL			Amount	DATE ORDERED				Popcorn Ordered - Money collected - Online Sales					
50	2023 Actual	\$16,865.00		Online Sales	\$1,150.00		Online Sales	\$1,150.00				Ordered	Collected	online Sales			
51		\$16,865.00		Show & Sell	\$13,660.00		Orders Placed	\$4,710.00	8/26			\$19,541.00	\$18,320.95	\$1,150.00	\$70.00		
52				Reorder	\$4,710.00			\$2,145.00	9/8								
53	2024 Pack Goal	\$18,552		TOTAL for Pack	\$19,520.00			\$4,825.00	9/14			Difference of Ordered VS Sold					
54								\$2,510.00	9/22			\$19,541.00	\$ 19,550.74		-\$9.74		
55	Total Retail Dollars:	\$18,371.00						\$900.00	9/29								
56	SnS Unit Profit:	\$5,695.01						\$985.00	10/6								

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	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z	AA	AB	AC	AD	AE	AF	AG	AH			
1	Scout Name/Parent	Ordered Online Date (Google Form)	Order Placed on PRPopcorn Date	Chocolate Lover's	Cheese Lover's	Classic Trio	Double Butter Microwaves	Mix Chocolatey Profects	Mud Puddle	Sea Salt Splash	Peanut Butter Cup	Caramel Sea Salt (ROWA)	Cranberry Sea Salt ISU	Trot Milk	Jalapeno Cheese	Cheddar Cheese	Maple Corn (microwaves)	Butter (microwaves)	White Ruby	Yellow Popping Corn	White Cheddar	Military/Patriot	Combier Total	\$ Amount Due	Method of Pick-Up	Picked-Up	\$ Turned In	PAYMENTS	Date Paid	Checks #	From	Check Amount	Cash	\$ Turned In			
2	Peter Blankenship/ Brandon Blankenship	9/8/2024	9/8		5	1		2			1	6			1	1	5	1	8		2	1	34	735	Y	Y				9/8		Brian Riggie	350	175	525		
3	Hudson Ness / Katrina & Travis Ness	9/8/2024			2	2		4	3	1	2	2	1	2	1	1	1		3		4		29	635	Y	Y	475		9/12		Vernon/Jennifer Riggie wrote check	\$225.00	\$250.00	\$475.00			
4	David Riggie / Jennifer Riggie	9/8/2024		1	2	1	1		3		1	3			2	2						3	19	505	Y	Y	505										
5	Nile Johnson/ Brian Johnson	9/8			1	2				1		3	2			2	1	2				1	15	370	Y	Y											
6																								0	0												
7																								0	0												
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11																								0	0												
12																								0	0												
13																								0	0												
14	Military put on Week 2																						-5	-5	-50			Left to Pay									
15	Container & \$ Totals			1	10	6	1	6	6	2	4	14	3	2	4	6	7	3	11	0	6	0	92	2145			\$ 980.00	\$ 1,265.00									
16	Total Totals			50	400	180	25	150	150	50	100	280	60	40	80	120	140	60	110	0	60	0					\$ 2,055.00										
17	Scouts Name																		Plus mm/dd/yy Booth Sale																		
18	Parents Name																		Plus mm/dd/yy Online Sale																		
19	Phone Number																																				
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Sell at Football Games

Hawkeye Football Home Games!!!

9/05 Northern Illinois

9/12 Iowa State

9/19 Northern Iowa (Homecoming)

10/03 Ohio State

10/31 Wisconsin



CARAMEL SEA SALT

Caramel corn made with real butter, brown sugar, and the perfect amount of sea salt. The crunchy, sweet, and salty combination will leave you wanting more.

Net Wt. 15 oz. ♦ \$25 Ⓞ



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<https://hawkeyesports.com/sports/football/schedule/>

Sort and Initial Pick Up



First Order Sort and Pick-up

Units will pick up sale forms and initial order –

NO KIDS or PETS! Must have closed toed shoes

Wednesday, September 2, 2026 12:00 – 3:00PM Sort

3:00 – 5:00 PM Pick Up (For units that did not help sort)

MUST pick up initial
order this day!

Hawkeye Area Council Service Center

660 32nd Ave. SW Cedar Rapids

(units that help with the sort can pick up their orders first)

Helpful Loading Tips

- * 25 cases or less will fit into most standard 4 door sedans**
- * Up to 40 cases will fit into most SUV's (Explorer, Blazer)**
- * Up to 60 cases will fit into most Mini Vans with no seats**
- * Up to 75 cases will fit into a Suburban with no seats**
- * Most truck boxes will hold between 25 - 50 cases**
- * A topper or a tarp is strongly suggested for truck boxes**
- * For orders larger than 75 cases, enclosed trailers are best**

Reorder Process

Place orders by noon on Monday for pick up the next Friday.



Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	Order by NOON Warehouse Hours 8:30 – 4:00				Pick up Order Warehouse Hours 8:30 – 4:00	
		Warehouse CLOSED	Warehouse Hours 8:30 – 6:00	Warehouse CLOSED		

Popcorn re-orders can be picked up Monday and Friday 8:30am-4:00pm, and Wednesday until 6:00pm

**You will receive an email when your order is ready for pick up.
Please wait to come in until you receive your ready for pick up email**

Half Way Point

September 28th

- Email will be sent showing 50% of unit cost

Email will come from

October 5th

- Turn in 50% of unit popcorn cost (per email sent 9/28)





A. TRUSTWORTHY DUO

Caramel, Cheese

\$30.00



B. LOYAL FAVORITE

Butter

\$30.00



C. FRIENDLY BUNDLE

Caramel, Cheese, Honey Roasted Peanuts

\$35.00



D. KIND AND SPICY COMBO

Jalapeno Cheese, Buffalo Ranch, Cajun Crunch

\$35.00



E. COURTEOUS CLUSTER

Caramel, Cheese, Sea Salt Splash

\$40.00



F. HELPFUL MIX

Caramel, Cheese, Pecan Caramel Clusters

\$40.00

Opens: September 2nd
Closes: November 20th



M. MILITARY DONATION

\$10.00



G. OBEDIENT BLEND

Caramel, Cheddar, Cashew Caramel Clusters

\$45.00



H. CHEERFUL VARIETY

Pecan Clusters, Cashew Clusters, Sea Salt Caramels

\$45.00



I. THRIFTY BREW

Caramel, Coffee, Mocha Chocolate Cups

\$45.00



J. BRAVE MEDLEY

Pecan Clusters, Cashew Clusters, Mocha Cups, Sea Salt Caramels

\$50.00



K. CLEAN CLASSIC

White Ruby

\$55.00



L. REVERENT COLLECTION

Caramel, Cheddar Cheese, Sea Salt Splash, Coffee, Cashew Caramel Clusters

\$60.00

Trades

Once you have paid 50% of unit popcorn cost and submitted your full unit roster you can start to process popcorn trades.



Trade Process:



You will not be able to enter the items you are trading back to the Council in Scout Boss.



Submit a reorder and enter a note listing quantity and product you are trading in.

End of Sale

- October 26th – last chance for units to place **reorder** for pick up on October 30th.
 - Orders received after 12:00 PM on October 27th will be available to pick up on November 20th.
- November 9th – Last chance to place **take-order** for pick up on November 20th.
 - Sale ends
 - Returns due (5% container max allowed, to units that turned in 50% of popcorn payments)
 - Military letters due
- November 11th – FINAL Payment Due by 4:00 PM

Returns and trades must be in good, clean and unmelted condition (this is decided by the warehouse staff at time of return or exchange.)

Scouting America

AMERICA

250

Descriptive Photos Available at
www.scoutsnpetprogram.com

A Division of General Commercial Corp
 800-235-2266

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\$950

LEVEL 9

- 25 - Transformers Rise of the Beast - Bumblebee
- 26 - Snoopy Snow Cone Machine
- 27 - Lego Ninjago Kai's Mech Storm Rider #71630

\$675

LEVEL 7

- 21 - Hydration Pack - 2L
- 22 - 2-Person Waterproof Tent
- 23 - Rubik's Cube 3pc Set - 2, 3, & 4 Tile
- 24 - Hip Shot Spiral Bomber

\$550

LEVEL 6

- 17 - Telescope - 40X Magnification
- 18 - LEGO City F1 Williams Racing & F1 Haas Race Cars
- 19 - Walkie Talkie Set w/ Facetime Ability
- 20 - 5-in-1 Survival Tool w/ Shovel

\$450

LEVEL 5

- 13 - 5pc Stainless Steel Mess Kit
- 14 - Light Saber w/ Stand
- 15 - Adventure Duffie Bag w/ Scouting America™ Branding
- 16 - Dinosaur Egg (Assorted Colors/Styles)

\$325

LEVEL 4

- 9 - Catapult Plane w/ Stickers
- 10 - White Handle Lock Blade Knife w/ Case & Scouting America™ Branding
- 11 - Zing Air Zooterball
- 12 - Zing Air Hunterz Zano Bow w/ 2 Zarts

\$200

LEVEL 3

- 5 - Dry Bag - 5 liter - Assorted Colors w/ Scouting America™ Branding
- 6 - Brass Compass
- 7 - 4x30 Binoculars
- 8 - Stuffed Animal Grab Bag

\$125

LEVEL 2

- 1 - Cinch Backpack w/ Scouting America™ Branding - Assorted Colors
- 2 - Magic Sand Set w/ 6 Molds
- 3 - Mini Dual LED Dynamic Flashlight w/ Scouting America™ Branding
- 4 - Mini Multi-Tool

0 - Popcorn Sale Patch
Sell any item

LEVEL 1

Additional Prizes You Can Earn

\$1,500 Achiever Package - One per Scout
Air Fx Jump Package

\$3,000 Pecatonika Winners Circle

\$5,000	53 - Lego Technic 4X4 Mercedes-Benz Zetros Trail Truck 54 - \$350 Visa Gift Card 55 - \$370 Scout Shop Card		\$10,000 LEVEL 15	56 - \$750 Visa Gift Card 57 - \$800 Scout Shop Card	
\$3,500	48 - LEGO Harry Potter Hogwarts Castle: The Main Tower #78454 49 - Carrera Evolution NASCAR Champions at Homestead 50 - 100 Foot Zip Line 51 - \$200 Visa Gift Card 52 - \$210 Scout Shop Card	 			
\$2,850	43 - Kymit Cross Canyon 2 Tent & Footprint 44 - Adventure Camp Package 45 - Cabela's Police Train Hauler #60508 46 - \$165 Visa Gift Card 47 - \$175 Scout Shop Card	 			
\$2,150	38 - Eagle Claw Fishing Set 39 - LEGOs Family Vacation Beach Resort #42673 40 - Case Bometag Folding Hunter Knife w/ Leather Sheath 41 - \$125 Visa Gift Card 42 - \$130 Scout Shop Card	 			
\$1,700	33 - LEGO Hogwarts Castle: Hospital Wing #78453 34 - Foldable Drone w/ WiFi Camera 35 - HEXBUG BattlBots Arena Max 36 - \$90 Visa Gift Card 37 - \$95 Scout Shop Card	 			
\$1,450	28 - Youth Pickleball Set #42178 29 - NorthFace Backpack 31 - \$75 Visa Gift Card 32 - \$80 Scout Shop Card	 			

Descriptions of Prizes Available at www.kellerprizeprogram.com

Hawkeye Area Council

Council Code: 172HCN

www.hawkeyebns.org/popcorn

For Prize Related Questions:

GCC/Keller Marketing (888) 351-8000

How To Select Your Prizes

- Sell any item and receive the Popcorn Sale Patch.
- Sell \$125 or more and receive a Popcorn Sale Patch AND any Level 2 Prize.
- Sell \$200 or more and receive a Popcorn Sale Patch AND a prize from the level you achieve; or select a combination of prizes from lower levels, as long as the total prize value does not exceed the Level Achieved.

Example: Sales of \$550 choose one prize from Level 6 ...OR... One prize from Level 4 and ONE prize from Level 3; etc.

All prizes are subject to substitution by Keller Marketing after consultation with your local Council. All substitutions will be for an equal or greater value prize.

Prize #	Prize Description	Pack/Troop:	Total Sales:

PR POPCORN WINNER'S CIRCLE ONLINE SALES INCLUDED!

For every \$3,000 sold a Scout will have their choice of prize from Pecatonica River's "Winner Circle". Unit leader will enter their Scout's into the Winner Circle.

WINNER'S CIRCLE

★ **SELL \$3,000**

PICK A PRIZE FROM THE WINNER'S CIRCLE FOR EVERY \$3,000 SOLD

Prizes subject to availability



**\$200 AMAZON
GIFT CARD**



**\$200 BEST BUY
GIFT CARD**



**\$200 AMC
GIFT CARD**



GAME TABLE



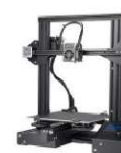
LAPTOP



43" SMART TV



DRUM SET



3D PRINTER

POPCORN SELLING TIPS



A seller is

- ★ **TRUSTWORTHY...** be honest when telling a customer how great the popcorn really is.
- ★ **LOYAL...** never give up!
- ★ **FRIENDLY...** always smile!
- ★ **COURTEOUS...** always be polite; wear a smile and introduce yourself.
- ★ **KIND...** always say "Thank you," even if the customer does not place an order.
- ★ **CHEERFUL...** call the customer by his or her name, if you know it.
- ★ **CLEAN...** make sure you always wear your uniform.
- ★ Always have an extra pen or pencil to keep your Take Order Form as neat as possible.
- ★ When you are selling the popcorn, tell the people what the money goes toward.
- ★ Make sure you know all the different types of products you are selling.

FIRST DAY TO SELL: _____

ORDERS DUE: _____

DELIVERY DATE: _____

Thank You!

That concludes the popcorn training!

Please email questions to

hawkeyepopcorn172@gmail.com or

visit Jamie during the break

